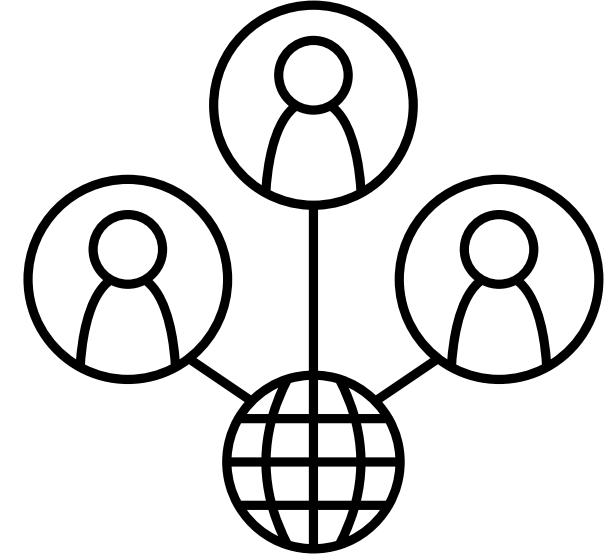




October 11-13, 2024

NETWORKING

BASICS



- **Networking brings you together**
- **50% of all jobs are through personal contact**
- **4 types of connections; personal, professional, organizational, and connections by happenstance**
- **2 types of networking; face-to-face and (E)networking**
- **Cold contact or Warm contact**
- **1-2-3 rule when approaching people**

Understanding Your Role as a Student Advocate



- **9 + 1 RIGHTS**
- **ADVOCATE FOR STAKEHOLDERS, CONTRACTORS, COUNSELORS, AND CUSTODIAL STAFF**
- **LEVERAGE YOUR CONNECTIONS**



Shape Up



- **Group activity; Heart, Diamond, Star, Circle**





PURPOSE IN MOTION



- Rest is resistance
- Affirmations
- Who are you?
- Who do people think you are?
- Who do you pretend to be?
- Dysfunctional belief vs reframing



Minutes & Agenda

- **Meeting Time Limits**
- **Motion to Table vs. Postpone**
- **Importance Clear Procedures**
- **Agenda Structures**
- **Special Meetings**

Parliamentarian Procedure

- Robert's Rules of Order
- Motion
- Majority -> anything above half
- Follow the Debate Rules
- Tie vote
- Reattack the motion not the person
- Discussion time limit on agenda items
- “Point of Information”

